
Communities of Practice: A Practitioner's Perspective

**Deb Wallace, Ph.D.
Managing Director, Baker Library Services
Harvard Business School
dwallace@hbs.edu**

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Overview

- ❑ A problem of design – Defining the problem and forming a solution in terms of context, content, form
- ❑ Key Components: purpose, trust, knowledge base
- ❑ Lesson learned and applied

Challenge/Opportunity

“We are living in a time when no organization can succeed on its own.”

Hesselbein & Whitehead, 2000

Structural Model

- ❑ **Domain** – The common ground – the knowledge base that defines a set of issues, creates a common identity and legitimizes the community
- ❑ **Community** – A group of people who care about the domain
- ❑ **Practice** – The shared practice developed by the people in order to be effective in the domain.

Wenger et al., 2002, pp. 27-40

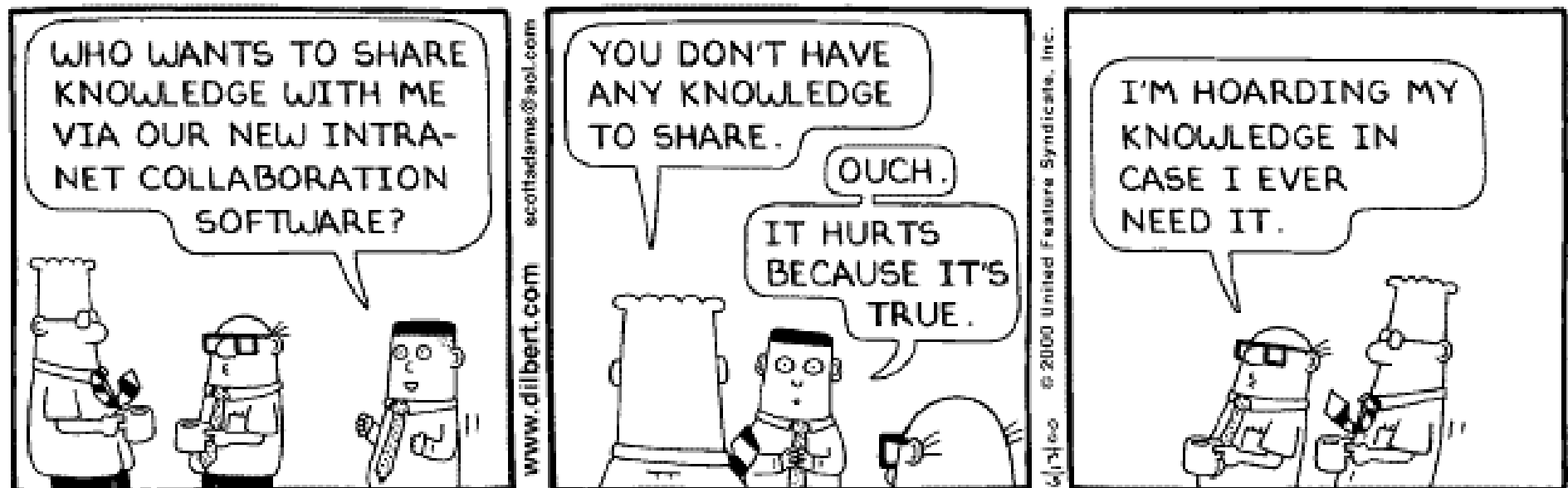
Context



Readiness – Critical Success Factors

- ☐ Partnering mindsets and capabilities
- ☐ Supportive context and leadership endorsement
- ☐ Technology platform
- ☐ Strategic alignment
- ☐ Realistic expectations for return on investment

Saint-Onge and Wallace



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Purpose: The Community Draw

- ☐ Need to know
- ☐ Need to contribute
- ☐ Need to make a difference
- ☐ Need to take action; accomplish something
- ☐ Need to belong

Trust

“Complex knowledge-based production requires high levels of diffuse cooperation resting on a strong foundation of trust.”

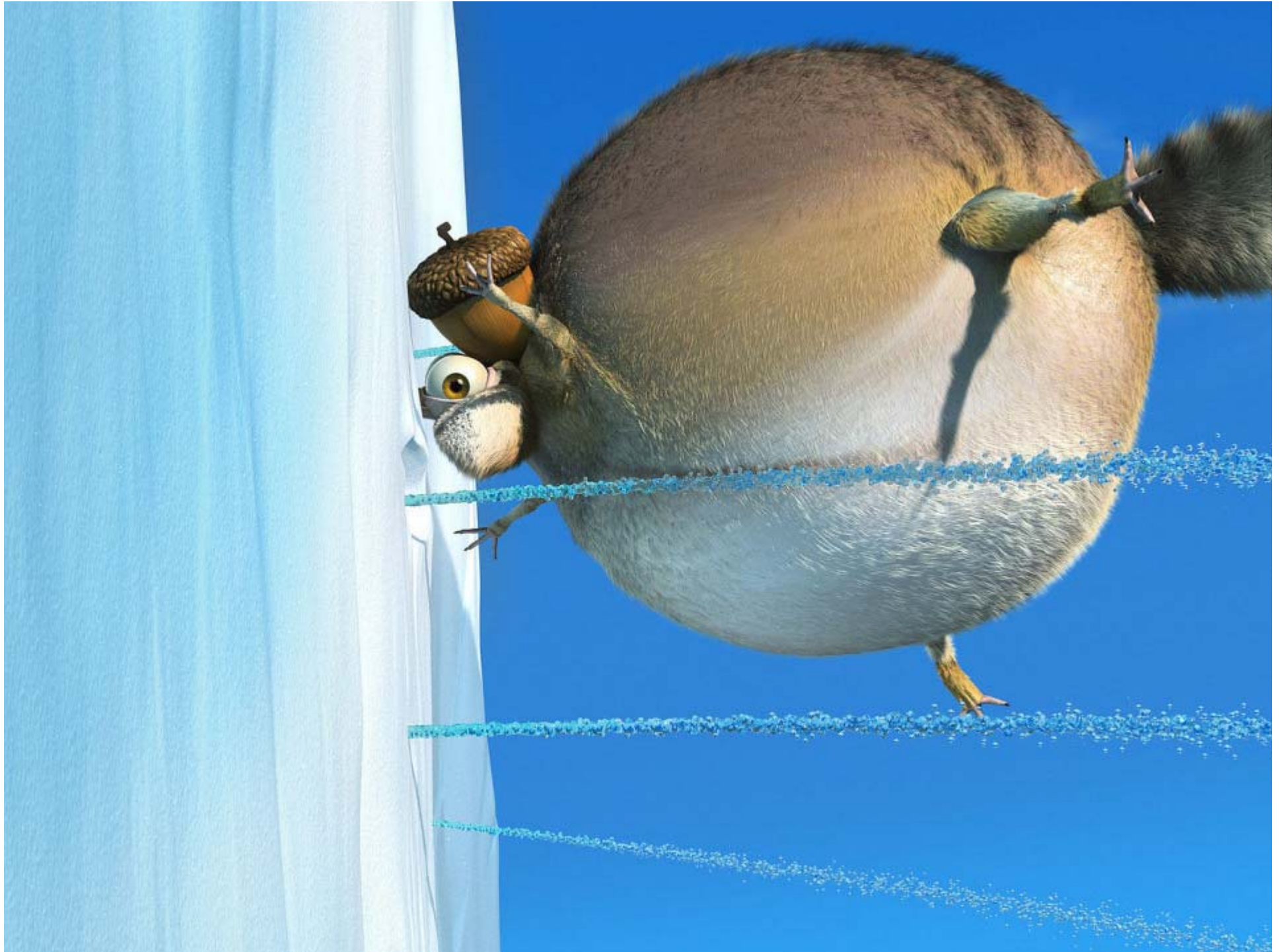
Heckscher and Adler, 2006, p. 1

Content

Touchstone

“We’re drowning in information, but
starved for knowledge.”

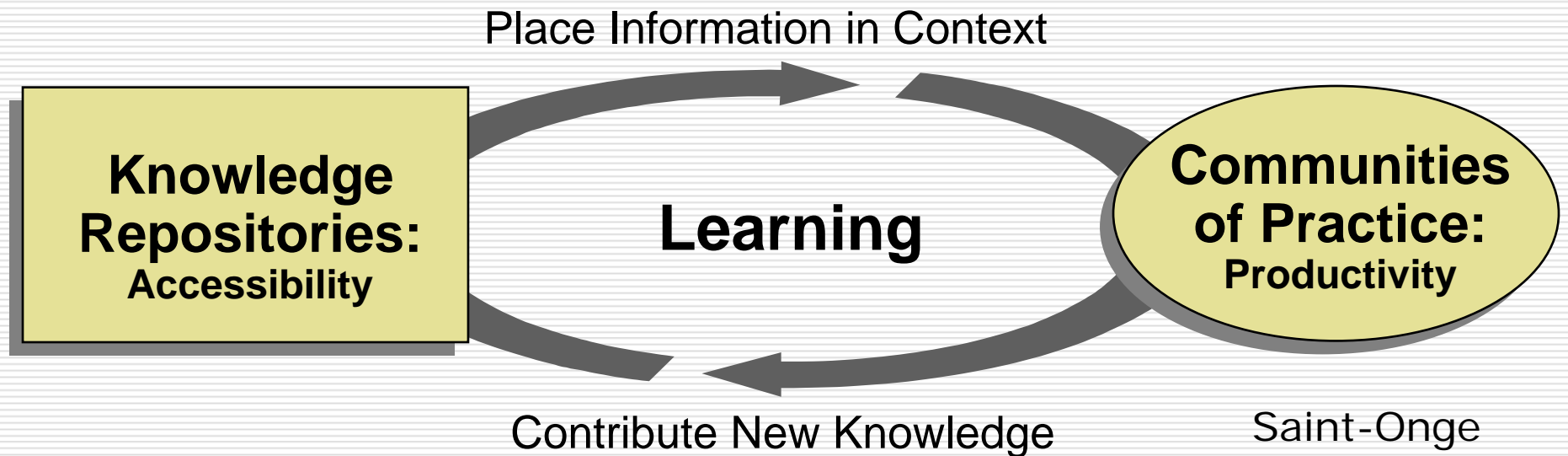
O'Dell and Grayson



Knowledge Architecture

**Knowledge
Access**

**Knowledge
Exchange**



Saint-Onge



Business Approaches to Serving the Base-of-the-Pyramid Markets

The world consists of about 6.2 billion people. The 4 billion consumers at the base-of-the-pyramid do not indulge in the kind of consumption to which most of marketing is directed. Their needs are more basic, including health care, education, and even food and clothing. Businesses, NGOs, Aid Agencies, and Governments all play a role in serving their needs. This course will consider the several challenges and opportunities in addressing this market.

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HBS Links

- [Course Platform](#)
- [Global Poverty Seminar Site](#)
- [HBS Social Enterprise](#)

Collaboration

“... collaboration is not about debate or discussion – it is about dialogue.”

- Dialogue
- Trust
- Common goals
- Empathy
- Openness
- Collaboration skills

Groff and Jones, 2003., p. 57-63

the encyclopaedia of informal education

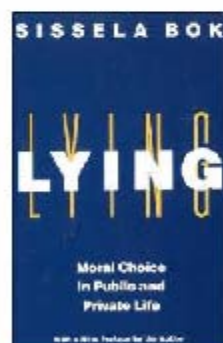
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Be an author of the first networked book on business. Together we will write the book on how the emergence of community and social networks will change the future rules of business. Collaborate with authors from **MIT**, **Wharton**, and thousands of professionals from around the world. See your name in print when the book is published next fall by **Pearson Publishing**. Meet your co-authors in March, 2007 in Las Vegas at the **Community 2.0** event.

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COMMUNITY NEWS

Community 2.0 Conference - We Are Smarter member discount! Meet fellow "We" community members at the **Community 2.0 Conference**, March 12-14, Las Vegas. [Register here](#).

As a "We are Smarter" member you can take advantage of a **\$500 discount** using priority code **ERQIH03** while registering.

READ THE BUZZ

People are talking about We Are Smarter!

We Are Smarter Than Me U.. 2/5/07
We Are Smarter Than Me - Using a Wiki t..
A Quick 30 Writing Tips fo.. 2/4/07
My friend, Dr. Hye Yoon Jung, from Flori..
A Wiki Novel 2/1/07
Penguins_wikinovel Back in November, Mer..

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Password:

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[Login >](#)

[Forgot Password?](#)

TAKE THE POLL

1. Which of the following business functions are most likely to be replaced by "community"?

Marketing (460)	<div style="width: 45%;"></div> 45%
PR (358)	<div style="width: 35%;"></div> 35%
Distribution (131)	<div style="width: 13%;"></div> 13%
Operations (78)	<div style="width: 8%;"></div> 8%

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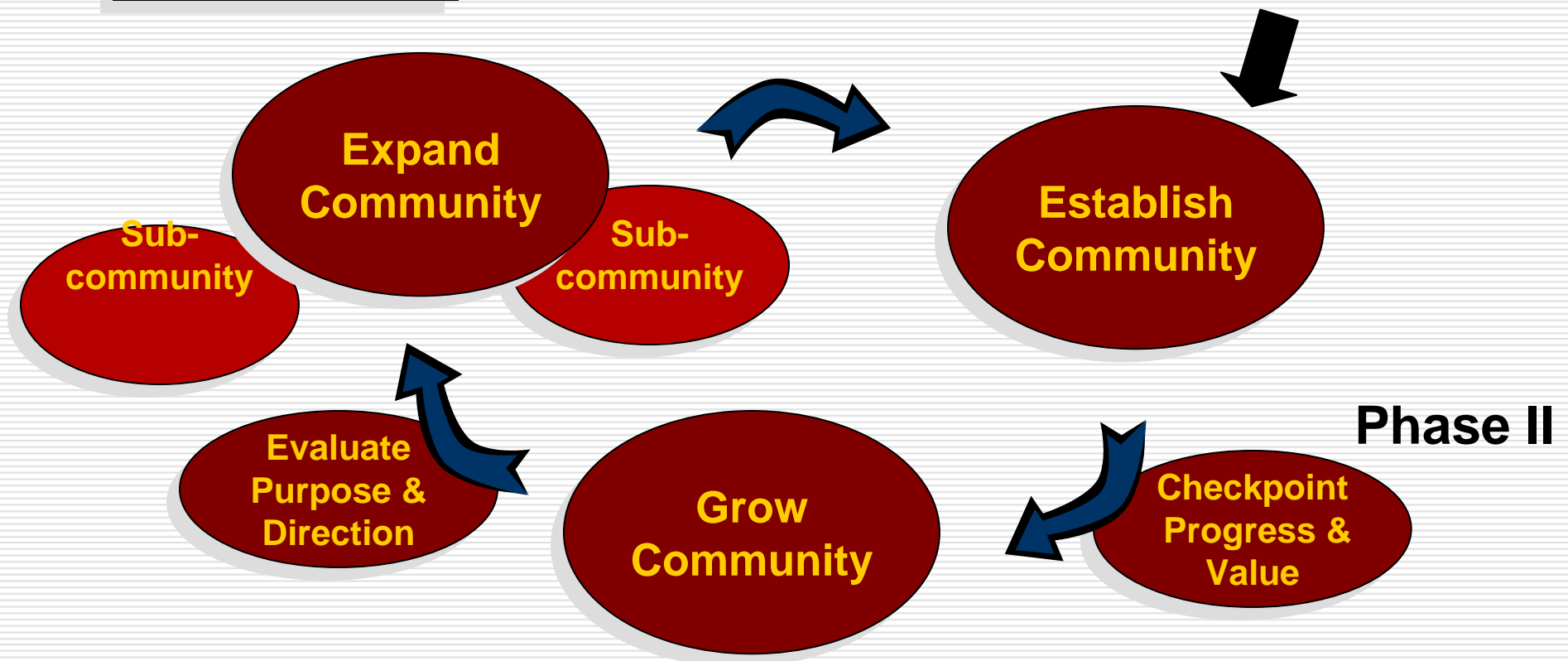


Form



Community Development Process Model

Phase I




Clarica - Microsoft Internet Explorer provided by Clarica

File Edit View Favorites Tools Help

Address

Links

CLARICA

Agent Network

Empowered by
communespace
COMMUNITIES THAT WORK

PLACES: My Communities All Communities

ADMIN

home

members

instant message

chat

brainstorm

dialogue

voting & polling

insights & actions

journal

search

references

gallery

bookstore

schedule

help

climate

What's New

Since your last visit on 3/21/01 1:21:49 PM, the following activity has occurred:

- 1 New Dialogue Contribution(s)

Latest References



[Windows 2000 - the Impact to your business](#)



[Getting Connected](#)



[Assistants - Hiring Spouses](#)



[Financial Planning - A Comparison of Approaches](#)



[Banks vs. Clarica](#)

post announcement

Announcements

Site Maintenance Scheduled
The Agent Network will not be available on Thurs., March 22nd from 5:00 to 11:00 pm EST for routine maintenance of the site.

The Agent Network Purpose Statement
The Agent Network's purpose is to develop and share our personal, professional and technical expertise, leading to innovative strategies and growth of our business.

Events

Dialogue
[Online Session](#)
3/19/01 - 4/16/01

Start

ADSM Scheduler

Workspace at Office - Lot...

Clarica - Microsoft Int...

Local intranet



8:03 AM

Deb's \$0.02

- ☐ Be clear on the value proposition from all perspectives
- ☐ Resource the community with people, content, and tools
- ☐ Remember who “owns” the community
- ☐ One size doesn't fit all
- ☐ Close counts; pilot approaches
- ☐ Technology as enabler, not driver
- ☐ And....

